** PUBLIC DISCLOSURE COPY **

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

OMB No. 1545-0047

Open to Public ► The organization may have to use a copy of this return to satisfy state reporting requirements. Inspection 2011 AUG 1. and ending JUL 31. A For the 2011 calendar year, or tax year beginning Check if C Name of organization D Employer identification number Address change THE PHILLIPS COLLECTION Name change 53-0204620 Doing Business As Ilnitial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number return Termin-1600 21ST STREET, NW 202-387-2151 Amended return 17,011,749. City or town, state or country, and ZIP + 4 **G** Gross receipts \$ Applica-WASHINGTON, DC 20009 H(a) Is this a group return pending F Name and address of principal officer: GEORGE VRADENBURG Yes X No for affiliates? SAME AS C ABOVE H(b) Are all affiliates included? Yes 527) ◀ (insert no.) 4947(a)(1) or If "No." attach a list. (see instructions) J Website: ► WWW.PHILLIPSCOLLECTION.ORG **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Other -Year of formation: 1921 M State of legal domicile: DC Part I Summary Briefly describe the organization's mission or most significant activities: THE PHILLIPS COLLECTION IS THE **Activities & Governance** OLDEST MUSEUM OF MODERN AND CONTEMPORARY ART IN THE U.S. IN ADDITION Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 27 27 Number of independent voting members of the governing body (Part VI, line 1b) 243 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 <u>130</u> Total number of volunteers (estimate if necessary) 6 10,049. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 12,373. **b** Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 4,504,494. 6,528,586. Contributions and grants (Part VIII, line 1h) Revenue 2,528,478. 3,158,360. Program service revenue (Part VIII, line 2g) 451,199. 1,024,379. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 209,545. 323,519. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 9.717,808. 9.010,752. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) 14 6,275,108. 6,476,047. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 12,420. 126,351. **b** Total fundraising expenses (Part IX, column (D), line 25) 7,094,664. 6,806,778. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 13,382,192. 13,409,176. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -3,664,384. -4,398,424. Revenue less expenses. Subtract line 18 from line 12 Ssets or Balances **Beginning of Current Year End of Year** 90,985,006. 85,326,035. 20 Total assets (Part X, line 16) 15,680,071. 16,252,672. 21 Total liabilities (Part X. line 26) Met 74,732,334. 69,645,964. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign SUSAN J. NICHOLS, CHIEF OPERATING OFFICER Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature Check

Paid self-employed ▶ GELMAN, ROSENBERG & FREEDMAN 52-1392008 Preparer Firm's name Firm's EIN Firm's address 4550 MONTGOMERY AVE SUITE 650N Use Only BETHESDA, MD 20814-2930 Phone no. (301) 951-9090 X Yes May the IRS discuss this return with the preparer shown above? (see instructions)

Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
•	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	Ť		
-	during the tax year? If "Yes," complete Schedule C, Part II	4	х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8	Х	
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total		3,7	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	١		v
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
a	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000		х	
4-	or more? If "Yes," complete Schedule F, Parts I and IV	14b	Δ	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	15		21
16	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a		20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form 990 (2011) THE PHILLIPS COLLE
Part IV Checklist of Required Schedules (continued)

	•		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a	Х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Х
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		Х
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		X
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	25a		
b	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	051		Х
26	Schedule L, Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	25b		21
26	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial	20		
_,	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	X	
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		Х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	Х	

Form 990 (2011) THE PHILLIPS COLLECTION Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V									
					Yes	No				
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	109							
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0							
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re	eporta	ble gaming							
	(gambling) winnings to prize winners?			1c	X					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,									
	filed for the calendar year ending with or within the year covered by this return	2a	243							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns	ns?		2b	Х					
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)			Х					
	3a Did the organization have unrelated business gross income of \$1,000 or more during the year?									
	b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O									
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a										
	financial account in a foreign country (such as a bank account, securities account, or other financial a	accou	nt)?	4a		Х				
b	If "Yes," enter the name of the foreign country:		 							
_	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A			_		х				
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X				
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa		•	5b 5c						
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			50		-				
ua	any contributions that were not tax deductible?			6a		х				
b	If "Yes," did the organization include with every solicitation an express statement that such contribut			- Ou						
-	were not tax deductible?			6b						
7	Organizations that may receive deductible contributions under section 170(c).									
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices p	rovided to the payor?	7a	X					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b	X					
С	c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required									
	to file Form 8282?			7c		X				
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d								
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c		· · · · · · · · · · · · · · · · · · ·	7e		<u> </u>				
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr		The state of the s	7f						
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo			7g		<u> </u>				
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations received a contribution of cars, boats, airplanes, or other vehicles, did the organizations.		1	7h						
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Di organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at a			8						
9	Sponsoring organizations maintaining donor advised funds.	arry tiir	ic during the year:	-						
	Did the organization make any taxable distributions under section 4966?			9a						
	Did the organization make a distribution to a donor, donor advisor, or related person?			9b						
10	Section 501(c)(7) organizations. Enter:									
а	Initiation fees and capital contributions included on Part VIII, line 12	10a								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b								
11	Section 501(c)(12) organizations. Enter:									
	Gross income from members or shareholders	11a								
b	Gross income from other sources (Do not net amounts due or paid to other sources against									
	amounts due or received from them.)	11b								
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		?	12a						
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		-	13a						
a Is the organization licensed to issue qualified health plans in more than one state?										
Note. See the instructions for additional information the organization must report on Schedule O. b. Enter the amount of reserves the organization is required to maintain by the states in which the										
D	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b								
•	Enter the amount of reserves on hand	13c								
	Did the consciention was in a second of the independence of the in			14a		Х				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule			14b						
	· · · · · · · · · · · · · · · · · · ·				990 ((2011)				

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.							
	Check if Schedule O contains a response to any question in this Part VI			X				
Sec	tion A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.							
b	Enter the number of voting members included in line 1a, above, who are independent 1b 27							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?	2		X				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х				
5 Did the organization become aware during the year of a significant diversion of the organization's assets?								
6	Did the organization have members or stockholders?	6		X				
7a								
	more members of the governing body?	7a		X				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or							
	persons other than the governing body?	7b		X				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:							
а	The governing body?	8a	Х					
b	Each committee with authority to act on behalf of the governing body?	8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the							
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X				
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)							
			Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х				
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,							
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		Х				
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?								
b	b Describe in Schedule O the process, if any, used by the organization to review this Form 990.							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe							
	in Schedule O how this was done	12c	X					
13	Did the organization have a written whistleblower policy?	13	Х					
14	Did the organization have a written document retention and destruction policy?	14	Х					
15	Did the process for determining compensation of the following persons include a review and approval by independent							
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
	The organization's CEO, Executive Director, or top management official	15a	Х					
b	Other officers or key employees of the organization	15b		X				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			37				
	taxable entity during the year?	16a		X				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation							
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's							
200	exempt status with respect to such arrangements?	16b						
	tion C. Disclosure							
17 10	List the states with which a copy of this Form 990 is required to be filed SEE SCHEDULE O	v (Gilob	ulo.					
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	ıvallab	ле					
	for public inspection. Indicate how you made these available. Check all that apply. X Own website Another's website X Upon request							
10	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an	d finar	ncial					
19	statements available to the public during the tax year.	u iiilal	icial					
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiza	ion: 🕨						
_U	SUSAN J. NICHOLS - 202-387-2151							
	1600 21ST STREET, NW, WASHINGTON, DC 20009							

01-23-12

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Learning Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if fletther the organizatio		l	111120			пре	ıısa	1		(E)
(A) Name and Title	(B) Average			(C) Position not check more than one				(D) Reportable	(E) Reportable	(F) Estimated
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	amount of
	week	_	cer an	a a a	recto	or/trus	itee)	from	from related	other
	(describe hours for	trustee or directo				-		the organization	organizations (W-2/1099-MISC)	compensation from the
	related	tee or	stee			nsate		(W-2/1099-MISC)	(11 = 1000 111100)	organization
	organizations	ıl trus	nal tru		loyee	om be				and related
	in Schedule	Individual	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) GEORGE VRADENBURG	O)	Ĕ	Ë	5	જ	三言	요			
CHAIRMAN	15.00	x		x				0.	0.	0.
(2) A. FENNER MILTON										
VICE CHAIRMAN	2.00	х		х				0.	0.	0.
(3) MOSHIRA SOLIMAN										
VICE CHAIRMAN	2.00	Х		Х				0.	0.	0.
(4) GEORGE D. SWYGERT										
VICE CHAIRMAN	2.00	Х		Х				0.	0.	0.
(5) THOMAS D. RUTHERFORD										
TREASURER	2.00	Х		Х				0.	0.	0.
(6) LINDA LICHTENBERG KAPLAN										
SECRETARY	1.00	Х		Х				0.	0.	0.
(7) TONI H. PAUL										
TRUSTEE	1.00		Х					0.	0.	0.
(8) CAROLYN SMALL ALPER										
TRUSTEE	1.00		Х					0.	0.	0.
(9) C. RICHARD BELGER										
TRUSTEE	1.00		Х					0.	0.	0.
(10) JAMES T. DEMETRION								_	_	_
TRUSTEE	1.00		Х					0.	0.	0.
(11) LAWRENCE DUNCAN III									_	_
TRUSTEE	1.00		Х					0.	0.	0.
(12) JANET BRENNER										
TRUSTEE	1.00		Х					0.	0.	0.
(13) CAROL BROWN GOLDBERG	1 00		l							•
TRUSTEE	1.00		Х					0.	0.	0.
(14) JOHN DESPRES	0.00									0
TRUSTEE	2.00		Х					0.	0.	0.
(15) LYN RALES	1 00		,,							0
TRUSTEE	1.00		Х			_	_	0.	0.	0.
(16) GERALD W. FISCHER	1 00		77						_	•
TRUSTEE	1.00		Х			-	\vdash	0.	0.	0.
(17) LEONARD GIANNADDA TRUSTEE	1.00		х					0.	0.	0.
IVOSIEE	1 1.00		Λ	<u> </u>	<u> </u>	L	L	1 0.	0.	U • 000 (0011)

132007 01-23-12

53-0204620

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (F) (A) (D) (E) Position Average Name and title Reportable Reportable Estimated (do not check more than one hours per box, unless person is both an compensation compensation amount of officer and a director/trustee) week from from related other (describe the organizations compensation hours for organization (W-2/1099-MISC) from the related (W-2/1099-MISC) organization dividual trustee organizations ey employee and related in Schedule organizations O) (18) BONNIE BURKE HIMMELMAN TRUSTEE 4.00 Х 0. 0. 0. (19) LYNNE HORNING X 0. 0. 0. TRUSTEE 1.00 (20) MARGARET STUART HUNTER TRUSTEE 1.00 Х 0. 0. 0. (21) MARY HOWELL 1.00 Х 0. 0. 0. TRUSTEE (22) B. THOMAS MANSBACH 0. 1.00 X 0 0 TRUSTEE (23) LEO ZICKLER TRUSTEE 2.00 X 0. 0. 0. (24) RICHARD E. THOMPSON Х 1.00 0. 0. 0. TRUSTEE (25) ALICE PHILLIPS SWISTEL 1.00 Х 0. TRUSTEE 0. 0. (26) ALAN L. WURTZEL 2.00 0 0. TRUSTEE 0. 0. 1b Sub-total 818,223 Ο. 20,773. c Total from continuation sheets to Part VII, Section A 20,773. 818,223. 0. d Total (add lines 1b and 1c). Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

5 X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

the enganization: Hepott compensation for the calonidar year ending with or with	in the organization of tax year.	
(A)	(B)	(C)
Name and business address	Description of services	Compensation
MASTERPIECE INTERNATIONAL	ART SHIPPING AND	
39 BROADWAY, SUITE 1410, NEW YORK, NY 10006	CUSTOMS	262,416.
ARTS AND CULTURE NETWORK (DBA WIT MEDIA)		
PO BOX 3534GCS, NEW YORK, NY 10163	MEDIA/PROMOTION	253,921.
ARTEX FINE ART SERVICES	ART STORAGE &	
8712 JERICHO CITY DRIVE, LANDOVER, MD 20785	TRANSPORT	175,299.
OCCASIONS CATERING		
5458 3RD STREET, NE, WASHINGTON, DC 20011	CATERING SERVICES	138,447.
ORR ASSOCIATES		
2801 M STREET, WASHINGTON, DC 20007	FUNDRAISING COUNSEL	108,961.
2 Total number of independent contractors (including but not limited to those liste		
\$100,000 of compensation from the organization > 5		

SEE PART VII, SECTION A CONTINUATION SHEETS

132008 01-23-12

Form 990 (2011) THE PHILI	LIPS COL	ıП	EC:	ri(<u>NC</u>				53-020	4620
Part VII Section A. Officers, Directors, Tru	stees, Key Er	nplo	oyee	s, a	nd l	ligh	est	Compensated Employ	ees (continued)	
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average			Pos				Reportable	Reportable compensation	Estimated
	hours	(cl	heck	call t	that	app	ly)	compensation		amount of
	per							from	from related	other
	week	ا ا				oloyee		the organization	organizations (W-2/1099-MISC)	compensation from the
		direct				d em		(W-2/1099-MISC)	(44-2/1099-141130)	organization
		ee or	stee			nsate		(** 2/ 1000 1/1100)		and related
		Individual trustee or director	Institutional trustee		Key employee	Highest compensated employee				organizations
		vidua	tution	Je.	empl	est c	ner			
		ibdi	Insti	Officer	Key	High	Former			
(27) SUSAN J. NICHOLS										
CHIEF OPERATING OFFICER	45.00			Х				178,641.	0.	8,153.
(28) DOROTHY KOSINSKI										
DIRECTOR	60.00			Х				327,397.	0.	11,023.
(29) KARA MULLINS										
DIRECTOR OF DEVELOPMENT	45.00				Х			160,623.	0.	539.
(30) KLAUS OTTMANN									_	
DIRECTOR OF THE CENTER FOR THE STUDY	45.00					Х		151,562.	0.	1,058.
-										
		_	_		_		_			
		<u> </u>		l	<u> </u>		<u> </u>			
Total to Dout VIII. Continue A. line 4								818,223.		20,773.
Total to Part VII, Section A, line 1c								010,443.		40,113.

53-0204620 Part VIII Statement of Revenue (D) (A) (B) (C) Revenue excluded from Total revenue Related or Unrelated exempt function business tax under sections 512, 513, or 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 757,553. 1b **b** Membership dues 415,788. c Fundraising events 1c d Related organizations 1d 103,853. e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 3227300 94,157 g Noncash contributions included in lines 1a-1f: \$ 4504494. h Total. Add lines 1a-1f. **Business Code** Program Service Revenue 2 a VISITOR FEES 900099 1026577. 1026577. 959,023. 927,290. FEES FROM EXHIBITIONS 900099 959,023. 927,290. c MEMBERSHIP DUES 900099 d FACILITY RENTAL INCOME 124,310. 900099 124,310. 900099 121,160. 121,160. EDUCATIONAL PROGRAMS f All other program service revenue 3158360. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 570,775. 10,049. 560,726. other similar amounts) Income from investment of tax-exempt bond proceeds 10,585. 10,585. 5 (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) d Net rental income or (loss) ... 7 a Gross amount from sales of (i) Securities (ii) Other 7,819,492 assets other than inventory b Less: cost or other basis 7 365 888 and sales expenses 453604. c Gain or (loss) 453,604. 453,604. d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ 415,788. of contributions reported on line 1c). See Part IV, line 18 87,750 208104. **b** Less: direct expenses -120,354. -120354.c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 809850 and allowances 427005. **b** Less: cost of goods sold 382,845. 382,845. c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a MISCELLANEOUS 900099 50,443. 50,443. b d All other revenue 50,443. Total. Add lines 11a-11d 9010752. 3541205. 10,049. 955,004. Total revenue. See instructions.

Form **990** (2011)

132009 01-23-12

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

comp	plete columns (B), (C), and (D).				ı
	Check if Schedule O contains a respon	nse to any question in th	is Part IX (B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	606 286	0.64 0.00	00 454	240 166
	trustees, and key employees	686,376.	261,039.	83,171.	342,166
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	4 501 010	4 005 205	126 500	620 046
7	Other salaries and wages	4,781,810.	4,005,387.	136,577.	639,846
8	Pension plan accruals and contributions (include	201 400	164 550	0 062	27 007
	section 401(k) and section 403(b) employer contributions)	201,400.	164,550.	8,863.	27,987 71,281
9	Other employee benefits	379,150.	294,153. 339,735.	13,716.	71,281
10	Payroll taxes	427,311.	339,735.	15,485.	72,091
11	Fees for services (non-employees):				
а	Management	0 225		2 022	E /110
	Legal	9,335.	30,178.	3,923. 9,962.	5,412 7,549
	Accounting	47,689.	30,1/8.	9,962.	7,549
d	Lobbying	106 251			106 251
е	Professional fundraising services. See Part IV, line 17	126,351. 118,050.		110 050	126,351
f	Investment management fees	688,655.	561,829.	118,050. 44,789.	02 027
g	Other	290,286.	285,944.	44,769.	82,037
12	Advertising and promotion	982,109.	689,407.	81,154.	211,548
13	Office expenses	284,652.	201,215.	58,126.	25,311
14	Information technology	9,136.	9,136.	30,120.	23,311
15	Royalties	831,702.	731,655.	74,678.	25,369
16	Occupancy	109,008.	90,793.	14,708.	3,507
17	Travel	109,000.	30,133.	14,700.	3,307
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	529,213.	460,671.	49,922.	18,620
20	Payments to affiliates	525,215•	400,011¢	47,744	10,020
21 22	Depreciation, depletion, and amortization	1,197,211.	1,057,122.	105,729.	34,360
22 23		474,339.	462,506.	8,221.	3,612
23 24	Other expenses. Itemize expenses not covered	1,1,555	102,300	V / ZZ + 1	5,012
4 4	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	OTHER EXHIBITION EXP.	898,904.	897,567.	1,337.	
b	MISCELLANEOUS	260,285.	154,963.	14,130.	91,192
C	PURCHASE OF ART	76,204.	76,204.		,
d		. 0 , 2 0 1 0	. 0 , 2 0 1 0		
e	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	13,409,176.	10,774,054.	846,883.	1,788,239
<u>25</u> 26	Joint costs. Complete this line only if the organization	· , · · · · , - · · · ·	-, -=,	,	, ,
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	0 01-23-12				Form 990 (201

Part	t X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		1	
	2	Savings and temporary cash investments	167,658.	2	174,552.
	3	Pledges and grants receivable, net	6,185,814.	3	3,596,839.
	4	Accounts receivable, net	243,002.	4	262,531.
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
,,		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	
As	8	Inventories for sale or use	246,191.	8	309,042.
	9	Prepaid expenses and deferred charges	117,351.	9	108,807.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 46,924,820.			
	b	Less: accumulated depreciation 10b 14,855,354.	33,193,644.	10c	32,069,466.
	11	Investments - publicly traded securities	19,189,22/.	11	15,592,286.
	12	Investments - other securities. See Part IV, line 11	31,642,119.	12	33,212,512.
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	00 005 006	15	25 226 225
	16	Total assets. Add lines 1 through 15 (must equal line 34)	90,985,006.	16	85,326,035.
	17	Accounts payable and accrued expenses	707,105.	17	962,271.
	18	Grants payable	00 704	18	224 022
	19	Deferred revenue	99,724.	19	324,823.
	20	Tax-exempt bond liabilities	14,244,559.	20	13,907,644.
ies	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,			
Lia		highest compensated employees, and disqualified persons. Complete Part II			
		of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties	795,000.	23	160,000.
	24 25	Unsecured notes and loans payable to unrelated third parties	775,000.	24	100,000.
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of			
			406,284.	25	325,333.
	26	Schedule D Total liabilities. Add lines 17 through 25	16,252,672.	26	15,680,071.
-	20	Organizations that follow SFAS 117, check here X and complete	10/232/0720	20	13/000/0711
σ l		lines 27 through 29, and lines 33 and 34.			
ဦ	27	Unrestricted net assets	15,191,065.	27	12,603,597.
alaı	28	Temporarily restricted net assets	25,545,715.	28	22,868,406.
d B	29	Permanently restricted net assets	33,995,554.	29	34,173,961.
ا جَ		Organizations that do not follow SFAS 117, check here and			
2		complete lines 30 through 34.			
jt	30	Capital stock or trust principal, or current funds		30	
SSE	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
< ∣	32	Retained earnings, endowment, accumulated income, or other funds		32	
ž	33	Total net assets or fund balances	74,732,334.	33	69,645,964.
	34	Total liabilities and net assets/fund balances	90,985,006.	34	85,326,035.

Pa	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response to any question in this Part XI				X		
1	Total revenue (must equal Part VIII, column (A), line 12)	1	9,01				
2	Total expenses (must equal Part IX, column (A), line 25)	2	13,40				
3	Revenue less expenses. Subtract line 2 from line 1	3	-4,39				
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	74,73				
5	Other changes in net assets or fund balances (explain in Schedule O)	5		7,9			
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	69,64	5,9	64.		
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response to any question in this Part XII				Ш		
				Yes	No		
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.					
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?						
b	Were the organization's financial statements audited by an independent accountant?		2b	Х			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,					
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X			
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.					
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a					
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit					
	Act and OMB Circular A-133?		3a		X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required						
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b				
			Form	990 ((2011)		

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE DUTILITE COLLECTION

Employer identification number

				TPILE COPPEC						<u> </u>	3-0204	620	
Pai	rt I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	te this par	t.) See ins [.]	tructions.				
The o	organi	zation is not a	a private foundation	because it is: (For lines 1	1 through	11, check	only one b	ox.)					
1			-	s, or association of chur	-		•	-					
2		•		' 0(b)(1)(A)(ii). (Attach Sc									
3				tal service organization		in section	170(b)(1)	Δ)(iii).					
4		•		operated in conjunction					(b)(1)(A)(ii	i). Enter t	the hospital	's nam	ne.
•		city, and state				p.10. 0000			(~)(-)(-)	.,			,
5		•		benefit of a college or ur	niversity o	wned or or	perated by	a governi	mental uni	t describ	ed in		
•		An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)											
6		A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).											
	X	•		eives a substantial part					r from the	gonoral	nublio doca	ribad i	n
′	_21	-	•	· · · · · · · · · · · · · · · · · · ·	oi its supp	ort monn a	governine	illai uliil C	n nom me	general	public desc	nbeai	11
0		-	b)(1)(A)(vi). (Comple	·	(O = === l = t =	D4 11 \							
8	H			ection 170(b)(1)(A)(vi).								!	.
9		•	•	eives: (1) more than 33 1							•		
			•	nctions - subject to certa	•	•	•				J		
				axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	inization	aπer June 3	30, 197	5.
			509(a)(2). (Complete	•									
10	H	J		perated exclusively to te	•	,			•				
11		•		perated exclusively for th						•			or
		more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.											
			· · · · ·	¬ ~		-					1		
		a ☐ Type I		• •	• •	e III - Fund	-	-		d└	Type III - (
е		, ,	,	t the organization is not		,	,	,		•	•		n
				han one or more publicly						9(a)(1) or	section 509	a)(2).	
f		•		ten determination from t		•							
			rganization, check th										. Ш
g		-		organization accepted ar			•						
				irectly controls, either al								Yes	No
				upported organization?									
				n described in (i) above?									
				person described in (i) of							11g(iii)		
h		Provide the fo	ollowing information	about the supported org	ganization	(s).							
			T	(iii) Type of	I		I		(-1) I-	41			
(i)	Name	of supported	(ii) EIN	organization		rganization			(vi) Is organizațio	on in col.	(vii) An		f
	orga	nization		(described on lines 1-9		sted in your document?	organizat (i) of you	support?	(i) organiz U.S	ed in the I	sup	port	
				above or IRC section									
				(see instructions))	Yes	No	Yes	No	Yes	No			
					-								
			1	1									

 $\mbox{\sc LHA}$ For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sed	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	8,580,667.	16,350,357.	19,807,865.	6,528,586.	4,504,494.	55,771,969.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	8,580,667.	16,350,357.	19,807,865.	6,528,586.	4,504,494.	55,771,969.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						23,188,476.
6	Public support. Subtract line 5 from line 4.						32,583,493.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) ►	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	8,580,667.	16,350,357.	19,807,865.	6,528,586.	4,504,494.	55,771,969.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	1,604,919.	431,401.	564,973.	614,277.	571,311.	3,786,881.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on				11,416.	10,049.	21,465.
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV.)	11,954.	22,132.	448,365.	44,584.	50,443.	577,478.
11	Total support. Add lines 7 through 10						60,157,793.
12	Gross receipts from related activities,	etc. (see instruction	ons)			12 16	,690,693.
13	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stop	here					>
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2011 (I	ine 6, column (f) di	ivided by line 11, c	olumn (f))		14	54.16 %
15	Public support percentage from 2010	Schedule A, Part	II, line 14			15	59.54 %
16a	33 1/3% support test - 2011. If the o	organization did no	t check the box o	n line 13, and line	14 is 33 1/3% or n	nore, check this bo	
	$\ensuremath{\mathbf{stop}}$ here. The organization qualifies	as a publicly supp	orted organization				▶ X
b	33 1/3% support test - 2010. If the o	organization did no	t check a box on I	ine 13 or 16a, and	line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual	ifies as a publicly s	supported organiza	ation			▶□
17a	10% -facts-and-circumstances test	t - 2011. If the org	anization did not c	heck a box on line	e 13, 16a, or 16b, a	and line 14 is 10%	or more,
	and if the organization meets the "fac	ts-and-circumstan	ces" test, check th	nis box and stop h	ere. Explain in Par	rt IV how the organ	ization
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supported	d organization		▶□
b	10% -facts-and-circumstances test	t - 2010. If the org	anization did not c	heck a box on line	e 13, 16a, 16b, or	17a, and line 15 is	10% or
	more, and if the organization meets th	ne "facts-and-circu	mstances" test, cl	neck this box and	stop here. Explain	in Part IV how the	
	organization meets the "facts-and-circ	cumstances" test.	The organization of	qualifies as a publi	cly supported orga	anization	▶□
18	Private foundation. If the organizatio	n did not check a	box on line 13, 16	a, 16b, 17a, or 17b	o, check this box a	ınd see instruction	s ▶ 🔲
							~" 000 EZ\ 0044

Schedule A (Form 990 or 990-EZ) 2011

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	now, piedee com	oloto i art II.j				
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and		. ,	, ,	` '	, ,	
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to the organization without charge						
· · · ·						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons b Amounts included on lines 2 and 3 received						
from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						
Section B. Total Support		#10000	() 0000	(0 0040	() 00//	(0
Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
dividends, payments received on						
securities loans, rents, royalties						
and income from similar sources						
b Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b,						
whether or not the business is						
regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital						
assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth t	ax year as a sectio	n 501(c)(3) organiz	zation,
check this box and stop here						<u></u> ▶□
Section C. Computation of Publi						
15 Public support percentage for 2011 (lin					15	%
16 Public support percentage from 2010					16	%
Section D. Computation of Inves	tment Incom	e Percentage				
17 Investment income percentage for 20					17	%
18 Investment income percentage from 2	010 Schedule A,	Part III, line 17			18	%
19a 33 1/3% support tests - 2011. If the	organization did r	not check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line	I7 is not
more than 33 1/3%, check this box an	id stop here. The	e organization qual	ifies as a publicly	supported organiz	ation	▶□
b 33 1/3% support tests - 2010. If the	organization did r	not check a box or	line 14 or line 19	a, and line 16 is mo	ore than 33 1/3%,	and
line 18 is not more than 33 1/3%, chec	ck this box and s	top here. The orga	anization qualifies	as a publicly supp	orted organization	▶∐
20 Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check t	his box and see ins	structions	>

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

2011

Name of the organization **Employer identification number** THE PHILLIPS COLLECTION 53-0204620 Organization type (check one): Filers of Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year. contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

Employer identification number

THE PHILLIPS COLLECTION

53-0204620

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ 383,612.	Person X Payroll Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ 134,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ 200,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$ 435,000.	Person X Payroll

Name of organization

Employer identification number

THE PHILLIPS COLLECTION

53-0204620

11112 F.	IIIDIF5 CODDECTION		0-0204020
Part I	Contributors (see instructions). Use duplicate copies of Part I if	additional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Name of organization | Employer identification number

THE PHILLIPS COLLECTION

53-0204620

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if a	dditional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	

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Part III	HILLIPS COLLECTION Exclusively religious, charitable, etc., indiverse year. Complete columns (a) through (e) and t	vidual contributions to section 501(c)(7) he following line entry. For organizations of	, (8), or (10) organizations that total more than \$1,000 for the completing Part III, enter year. (Enter this information once.)
(a) No.	the total of exclusively religious, charitable, et Use duplicate copies of Part III if addition	c., contributions of \$1,000 or less for the al space is needed. I	year - (Enter this information once.)
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
			_ -
		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Tarti			_
		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) Na			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
			_
		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
raiti			_
}		(e) Transfer of gift	
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

• Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

•	Section 501(c)(4), (5), or (6) organiza	tions: Complete Part III.						
Nan	ne of organization			Emp	loyer iden			er
	THE PHI	LLIPS COLLECTION	N		53-0	2046	20	
Pa	art I-A Complete if the org	ganization is exempt un	der section 501(c)	or is a section 527 o	organiza	tion.		
2	Provide a description of the organize Political expenditures Volunteer hours	·		▶\$	S			
Pa	art I-B Complete if the org	ganization is exempt un	der section 501(c)	(3).				
1	Enter the amount of any excise tax	incurred by the organization ur	nder section 4955	▶ \$	S			
2	Enter the amount of any excise tax	incurred by organization mana	gers under section 495	5 ▶ \$	S			
	If the organization incurred a section					Yes	\sqsubseteq	No
4a	a Was a correction made?				📖	Yes	Ш	No
	o If "Yes," describe in Part IV.		-l		(-)(O)			_
	art I-C Complete if the org	· · · · · · · · · · · · · · · · · · ·		<u> </u>				
	Enter the amount directly expende				S			_
2	Enter the amount of the filing organ		•					
_	exempt function activities							
3	Total exempt function expenditures							
4	line 17b Did the filing organization file Form	1120 DOL for this year?			· — —	Yes	Т Т	No
5								NO
J	made payments. For each organiza							
	contributions received that were pr							
	political action committee (PAC). If	additional space is needed, pro	ovide information in Part	t IV.				
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's	contribut		eived a	and
				funds. If none, enter -0	delivere politic	otly and o ed to a s al organi one, ente	eparat zation.	е

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2011

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ochedule o from 330 or 330 EZ/Z011		D 00===0			Tage z
Part II-A Complete if the org		mpt under section	on 501(c)(3) and fil	ed Form 5768	
`		liated group (and list i	in Part IV each affiliated	group member's nar	ne address FIN
• •	re of excess lobbying	- · ·		9.00p	,,
B Check ▶ ☐ if the filing organiza	tion checked box A a	nd "limited control" pr	rovisions apply.		
	ts on Lobbying Expe ditures" means amou		l.)	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to infl	uence public opinion (grass roots lobbying)			
b Total lobbying expenditures to infl	uence a legislative bo	dy (direct lobbying)			
c Total lobbying expenditures (add I	ines 1a and 1b)				
d Other exempt purpose expenditur					
e Total exempt purpose expenditure					
f Lobbying nontaxable amount. Ent					
If the amount on line 1e, column (a) o		bying nontaxable an			
Not over \$500,000		the amount on line 16			
Over \$500,000 but not over \$1,00		00 plus 15% of the ex			
Over \$1,000,000 but not over \$1,5			cess over \$1,000,000.		
Over \$1,500,000 but not over \$17		00 plus 5% of the exc	ess over \$1,500,000.		
Over \$17,000,000	\$1,000,	000.			
g Grassroots nontaxable amount (er	nter 25% of line 1f)				
h Subtract line 1g from line 1a. If zer	,				
i Subtract line 1f from line 1c. If zero	,				
j If there is an amount other than ze					•
reporting section 4911 tax for this	•	_			Yes No
	4-Year Ave	eraging Period Unde	r Section 501(h)		
, -			on do not have to comp es 2a through 2f on pa		
	Lobbying Expe	nditures During 4-Ye	ear Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2011

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For e	ach "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(a	1)	(k)
of the	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
	Volunteers?		X		
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X		
	Media advertisements?		X		
	Mailings to members, legislators, or the public?		X		
	Publications, or published or broadcast statements?		Х		
	Grants to other organizations for lobbying purposes?		X		
	Direct contact with legislators, their staffs, government officials, or a legislative body?		X		
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		Х		
	Other activities?	X			.,752.
	Total. Add lines 1c through 1i			11	.,752.
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		Х		
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
<u>d</u>	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?		(=)		
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c)	(5), or sec	tion	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		3		
Par	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."				e 3, is
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political				
	expenses for which the section 527(f) tax was paid).				
а	Current year		2a		
b	Carryover from last year		2b		
С	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc	ess			
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and μ	oolitical			
	expenditure next year?		4		
	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par	t IV Supplemental Information				
this p	olete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part for any additional information.	art II-A; and	Part II-B, line	1. Also, o	complete
PAF	RT II-B, LINE 1, LOBBYING ACTIVITIES:				
THE	PHILLIPS COLLECTION ENGAGES A LOBBYING FIRM TO ED	UCATE	CONGRE	SS ON	1
THE	IMPORTANCE OF FUNDING FOR THE ARTS IN THE DISTRIC	T OF C	COLUMBI	Α.	

Schedule C (Form 990 or 990-EZ) 2011

EACH YEAR, THE FEDERAL BUDGET APPROPRIATES MONEY FOR SUPPORT THROUGH

THE NATIONAL CAPITAL ARTS AND CULTURAL AFFAIRS PROGRAM.

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions. 2011
Open to Public Inspection

Name of the organization

THE PHILLIPS COLLECTION

Employer identification number 53 – 0.2046.20

Pai	t I Organizations Maintaining Donor Advised F		or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6.		2 200
	, ,	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		_
4	Aggregate value at end of year		_
5	Did the organization inform all donors and donor advisors in writing	ng that the assets held in donor advis	ed funds
•	are the organization's property, subject to the organization's excl	_	
6	Did the organization inform all grantees, donors, and donor advis		
•	for charitable purposes and not for the benefit of the donor or do		
	impermissible private benefit?		
Pai			
1	Purpose(s) of conservation easements held by the organization (or		<u> </u>
	Preservation of land for public use (e.g., recreation or educ		torically important land area
	Protection of natural habitat	Preservation of a cert	
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified of	conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			l l
С	Number of conservation easements on a certified historic structu	re included in (a)	2c
d	Number of conservation easements included in (c) acquired after	8/17/06, and not on a historic structu	ure
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, release	ed, extinguished, or terminated by the	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation easeme	ent is located	
5	Does the organization have a written policy regarding the periodic	monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it hole		
6	Staff and volunteer hours devoted to monitoring, inspecting, and		
7	Amount of expenses incurred in monitoring, inspecting, and enfo		
8	Does each conservation easement reported on line 2(d) above sa	tisfy the requirements of section 170	
	and section 170(h)(4)(B)(ii)?		
9	In Part XIV, describe how the organization reports conservation e		
	include, if applicable, the text of the footnote to the organization's	s financial statements that describes	the organization's accounting for
Do	conservation easements. t III Organizations Maintaining Collections of Ar	t Historical Transuras or O	ther Similar Assets
rai	Complete if the organization answered "Yes" to Form 990.	•	ther Sillillar Assets.
10	If the organization elected, as permitted under SFAS 116 (ASC 98		nent and balance about works of art
Ia	historical treasures, or other similar assets held for public exhibiti		
	the text of the footnote to its financial statements that describes		rice of public service, provide, in Fart XIV,
h	If the organization elected, as permitted under SFAS 116 (ASC 9)		and balance shoot works of art, historical
b	treasures, or other similar assets held for public exhibition, educa		
	relating to these items:	tion, or research in furtherance of pur	blic service, provide the following amounts
	(i) Revenues included in Form 990, Part VIII, line 1		▶ \$
2	If the organization received or held works of art, historical treasur		
-	the following amounts required to be reported under SFAS 116 (A		a gan, provide
а	Revenues included in Form 990, Part VIII, line 1		> \$
-	· · · · · · · · · · · · · · · · · ·		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2011

<u>Sche</u>	GG. 5 - (. 5 555) - 5 - 1	LLIPS COLL						04620	
Par	t III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, c	or Oth	er Simil	ar Asse	ts (continu	ued)
3	Using the organization's acquisition, accession	on, and other record	s, check any of the	following tha	t are a s	ignificant	use of its	collection	items
	(check all that apply):								
а	X Public exhibition	d	X Loan or excl	hange progra	ams				
b	X Scholarly research	е							
С	X Preservation for future generations								
4	Provide a description of the organization's co	llections and explain	n how they further th	ne organizatio	on's exe	mnt nurna	nse in Par	t XIV	
5	During the year, did the organization solicit or	· · · · · · · · · · · · · · · · · · ·	· ·	-			500 III I ai	.,	
3	to be sold to raise funds rather than to be ma							Yes	X No
Par	t IV Escrow and Custodial Arrang								110
ı uı	reported an amount on Form 990, Par		ete ii tile organizatio	ii alisweleu	165 10	FUIII 990	, rait iv,	iii le 9, oi	
4-			liano, fano a anakullan iki ana	41		. :			
ıa	Is the organization an agent, trustee, custodia							٦,,	
	on Form 990, Part X?						└─	∐ Yes	└── No
b	If "Yes," explain the arrangement in Part XIV a	and complete the fo	llowing table:						
								Amount	
	Beginning balance								
d	Additions during the year					1d			
е	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, line	21?				L	∐ Yes	└── No
b	If "Yes," explain the arrangement in Part XIV.								
Par	t V Endowment Funds. Complete if	the organization an	swered "Yes" to Fo	rm 990, Part	IV, line	10.			
		(a) Current year	(b) Prior year	(c) Two year	s back	(d) Three y	ears back	(e) Four y	ears back
1a	Beginning of year balance	31,525,454.	28,428,896.	29,858	3,980.	22,0	28,378.		
b	Contributions	297,622.	909,426.	-2,509	677.	11,1	08,869.		
С	Net investment earnings, gains, and losses	-15,366.	4,567,574.	2,307	7,092.	-2,1	67,058.		
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs	2,051,449.	2,363,509.	1,258	3,553.	1,1	26,964.		
f	Administrative expenses	71,387.	16,933.		L,054.		15,755.		
g g	End of year balance	29,684,874.	31,525,454.				58,980.		
2	Provide the estimated percentage of the curr				, , , , , ,		,		
a	Board designated or quasi-endowment	erit year erid balaric	e (iirie 19, column (a %	ij) rield as.					
b	Permanent endowment 100.00	%							
	Temporarily restricted endowment								
C		<u>%</u>							
_	The percentages in lines 2a, 2b, and 2c shou								
за	Are there endowment funds not in the posses	ssion of the organiza	ation that are held a	nd administe	rea for t	ne organiz	zation		
	by:								es No
	(i) unrelated organizations							3a(i)	X
	(ii) related organizations							3a(ii)	X
b	If "Yes" to 3a(ii), are the related organizations							. 3b	
4	Describe in Part XIV the intended uses of the								
Par	t VI Land, Buildings, and Equipm		i						
	Description of property	(a) Cost or of	1 ' '			ccumulate		(d) Book	value
		basis (investn	, I	` '	de	preciation			
1a	Land			3,240.					,240.
	Buildings		42,47	8,553.	11,	878,7	65. 3	0,599	,788.
	Leasehold improvements								
	Equipment		2,62	4,535.		319,5		305	,035.
	Other	• •		8,492.		657,0			,403.
	. Add lines 1a through 1e. (Column (d) must ed		X, column (B), line 1	0(c).)				2,069	,466.

Schedule D (Form 990) 2011

	S COLLECTION		53-	-0204620	Page
Part VII Investments - Other Securities. Se	e Form 990, Part X, line 1	2.			
(a) Description of security or category	(b) Book value		(c) Method of valua	tion:	
(including name of security)	(b) book value	Cos	st or end-of-year mark	ket value	
(1) Financial derivatives					
(2) Closely-held equity interests					
(3) Other					
(A) TIFF MULTI-ASSET FUNDS	3,122,664	END-OF-Y	EAR MARKET	VALUE	
(B) ALTERNATIVE FUNDS	30,089,848		EAR MARKET		
(C)	, ,				
(D)					
(E)					
(F)					
(G)					
(H) (l)					
	33,212,512				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)					
Part VIII Investments - Program Related. S	ee Form 990, Part X, line	13. T	(-) Madha al aficalica	Line.	
(a) Description of investment type	(b) Book value	Cos	(c) Method of valuatest or end-of-year mark		
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)					
Part IX Other Assets. See Form 990, Part X, line	15				
	Description			(b) Book va	alue
	Boomption			(D) DOOK V	4,40
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
Total. (Column (b) must equal Form 990, Part X, col (B) line					
Part X Other Liabilities. See Form 990, Part X,	line 25.	(1) D			
1. (a) Description of liability		(b) Book value			
(1) Federal income taxes		106 105			
(2) GIFT ANNUITIES		196,107.			
(3) CAPITAL LEASES		129,226.			
(4)					
(5)					
(6)					
(7)					
(8)					

Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)

FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under 2. FIN 48 (ASC 740).

2. FIN 4 132053 01-23-12

(9) (10)

Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to	Audited Finance	ial State	emen	ts		
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1		9,010,752		
2	Total expenses (Form 990, Part IX, column (A), line 25)		2		13,409,176		
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3		-4,398,424		
4	Net unrealized gains (losses) on investments		4		-687,946		
5	Donated services and use of facilities		5				
6	Investment expenses		6				
7	Prior period adjustments		7				
8	Other (Describe in Part XIV.)		8				
9	Total adjustments (net). Add lines 4 through 8	••••••	9		-687,946		
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and		10		-5,086,370		
	t XII Reconciliation of Revenue per Audited Financial Statemen			Retur			
1	Total revenue, gains, and other support per audited financial statements			1	10,305,780		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			-	· · ·		
– a		2a 2	2,518.				
b	Donated services and use of facilities		727.				
	Recoveries of prior year grants	2c	.,				
	Other (Describe in Part XIV.)		5,449.	-			
		•		2e	2,389,694		
_				3	7,916,086		
3	Subtract line 2e from line 1			3	7,510,000		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1.1					
	Investment expenses not included on Form 990, Part VIII, line 7b	4 4 4	4,666.	-			
	Other (Describe in Part XIV.)	4b 1,094	±,000.		1 004 666		
_	Add lines 4a and 4b			4c	1,094,666		
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			Dot:	9,010,752		
	rt XIII Reconciliation of Expenses per Audited Financial Stateme				11,801,433		
1	Total expenses and losses per audited financial statements			1	11,001,433		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	_{2a} 350	727.				
	Donated services and use of facilities		J, 141 •	4			
	Prior year adjustments	2b		-			
	Other losses	2c		-			
	, , , , , , , , , , , , , , , , , , , ,				250 727		
е	Add lines 2a through 2d			2e	350,727		
3	Subtract line 2e from line 1			3	11,450,706		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	110	0.051				
а	Investment expenses not included on Form 990, Part VIII, line 7b		3,051.				
	Other (Describe in Part XIV.)	4b 1,840	0,419.		1 050 450		
	Add lines 4a and 4b			4c	1,958,470		
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	13,409,176		
	rt XIV Supplemental Information						
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III						
	e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also compl						
PAI	RT III, LINE 1A: WORKS OF ART IN THE MUSEUM	1.8 COLLECT	L'TON A	RE	NOT		
55	200017777 10 100777 01 711 071 771 771		~===		D.:.D.G.:.3.G.E.G		
REC	COGNIZED AS ASSETS ON THE STATEMENTS OF FIN	NANCIAL POS	STITON	١.	PURCHASES		
ο	ADM ADD DECORDED AS DESDEASES IN INTROSPENS	NEED NEED 3/	20000				
OF ART ARE RECORDED AS DECREASES IN UNRESTRICTED NET ASSETS IF PURCHASED							
WITH UNRESTRICTED ASSETS AND AS DECREASES IN TEMPORARILY RESTRICTED OR							
PERMANENTLY RESTRICTED NET ASSETS IF PURCHASED WITH DONOR-RESTRICTED							
ASSETS. CONTRIBUTIONS OF COLLECTION ITEMS ARE NOT RECOGNIZED IN THE							
STZ	STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS; HOWEVER, CERTAIN						

Schedule D (Form 990) 2011

CONTRIBUTIONS ARE RECORDED AS INCREASES IN TEMPORARILY RESTRICTED NET

Part XIV Supplemental Information (continued)

ASSETS IF A DONOR MAKES A CONTRIBUTION INTENDED TO FUND THE SUBSEQUENT

PURCHASE OF ART. PROCEEDS FROM THE SALE OF DEACCESSIONS OR INSURANCE

RECOVERIES ARE REFLECTED ON THE STATEMENTS OF ACTIVITIES AND CHANGES IN

NET ASSETS BASED ON THE ABSENCE OR EXISTENCE AND NATURE OF DONOR-IMPOSED

RESTRICTIONS. THERE WERE NO DEACCESSIONS DURING EACH OF THE YEARS ENDED

JULY 31, 2012 AND 2011.

PART III, LINE 4: AS STATED IN ARTICLE 3 OF THE COLLECTION'S ARTICLES OF
INCORPORATION, THE FOCUS OF THE PERMANENT COLLECTION IS THE EMERGENCE OF
MODERN ART IN EUROPE AND THE UNITED STATES IN THE LATE NINETEENTH AND THE
TWENTIETH CENTURIES (NOW THE 21ST AS WELL), AND IN PARTICULAR THE
EXPRESSIVE, INDIVIDUALISTIC, COLORFUL, NATURE-BASED ART FAVORED BY DUNCAN
PHILLIPS. PHILLIPS WISHED FOR THE MUSEUM TO CONTINUE TO COLLECT
CONTEMPORARY ART OF THE KIND HE FAVORED SO THAT LIVING AND EMERGING
ARTISTS HAVE A VENUE TO SHOW THE RESULTS OF THEIR RESEARCH AND THEIR
AESTHETIC ADVENTURES. THE COLLECTION PERMITS THE MUSEUM TO PROVIDE
OUTSTANDING EXHIBITIONS AND RELATED ART PROGRAMMING FOR THE EDUCATION OF
THE PUBLIC.

PART V, LINE 4: THE MUSEUM'S ENDOWMENT IS INVESTED TO PROVIDE INCOME

FOR OPERATIONS, FOR PROGRAMS AND EXHIBITIONS, FOR DISPLAY AND PRESERVATION

OF THE PERMANENT COLLECTION, AND FOR PURCHASES OF WORKS OF ART.

PART X, LINE 2: IN JUNE 2006, THE FINANCIAL ACCOUNTING STANDARDS BOARD

(FASB) RELEASED FASB ASC 740-10, INCOME TAXES, THAT PROVIDES GUIDANCE FOR

REPORTING UNCERTAINTY IN INCOME TAXES. FOR THE YEARS ENDED JULY 31, 2012

AND 2011, THE COLLECTION HAS DOCUMENTED ITS CONSIDERATION OF FASB ASC

740-10 AND DETERMINED THAT NO MATERIAL UNCERTAIN TAX POSITIONS QUALIFY FOR

Schedule D (Form 990) 2011

\$558,968

Part XIV Supplemental Information (continued)

EITHER RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

ENDOWMENT EARNINGS TRANSFERRED FOR OPERATIONS \$2,036,449

PART XII, LINE 4B - OTHER ADJUSTMENTS:

GALA EXPENSES: NETTED AGAINST REVENUE ON THE FINANCIAL STATEMENTS AND

INCLUDED AS AN EXPENSE ON FORM 990, PART VIII. \$28,829

MEMBERSHIP TRAVEL EXPENSES: NETTED AGAINST REVENUE ON THE FINANCIAL

STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART VIII. \$53,265

INTEREST/DIVIDENDS, NON-OPERATING: REPORTED AS AN "OTHER ITEM" ON THE

FINANCIAL STATEMENTS AND INCLUDED AS REVENUE ON FORM 990, PART VIII.

REALIZED GAINS, NON-OPERATING: REPORTED AS AN "OTHER ITEM" ON THE
FINANCIAL STATEMENTS AND INCLUDED AS REVENUE ON FORM 990, PART VIII.
\$453,604

PART XIII, LINE 4B - OTHER ADJUSTMENTS:

BOND EXPENSES, NON-OPERATING: REPORTED AS AN "OTHER ITEM" ON THE FINANCIAL STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$513,508

ART ACQUISITIONS: REPORTED AS AN "OTHER ITEM" ON THE FINANCIAL STATEMENTS

AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$76,204

BUILDING RENOVATION EXPENSES: REPORTED AS AN "OTHER ITEM" ON THE FINANCIAL STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$2,115

DEPRECIATION, NON-OPERATING: REPORTED AS AN "OTHER ITEM" ON THE FINANCIAL STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$1,037,139

GALA EXPENSES: NETTED AGAINST REVENUE ON THE FINANCIAL STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$2,829

Schedule D (Form 990) 2011

Part XIV Supplemental Information (continued)								
MEMBERSHIP TRAVEL EXPENSES: NETTED AGAINST REVENUE ON THE FINANCIAL								
STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$53,265								
UNRELATED BUSINESS INCOME TAXES: NETTED AGAINST REVENUE ON THE FINANCIAL								
STATEMENTS AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$5,435								
CAPITAL CAMPAIGN EXPENSES: REPORTED AS OTHER ON THE FINANCIAL STATEMENTS								
AND INCLUDED AS AN EXPENSE ON FORM 990, PART IX. \$123,924								

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

2011
Open to Public Inspection

Name of the organization						Employer identification number			
THE PHILLIPS CC	LLECTION	Ī			53-020462	2.0			
			tside the United States. Comp	lete if the orgar					
to Form 990, Par									
			ds to substantiate the amount of its gr						
the grantees' eligibility f	or the grants or	assistance, and	the selection criteria used to award the	e grants or ass	istance?	Yes L No			
2 For grantmakers. Desc	cribe in Part V the	e organization's	procedures for monitoring the use of it	s grants and o	ther assistance out	side the			
United States.		J		· ·					
•			an be duplicated if additional space is						
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	is a pro describe	vity listed in (d) gram service, e specific type ce(s) in region	(f) Total expenditures for and investments in region			
EAST ASIA AND									
PACIFIC	0	0	PROGRAM SERVICES	ART EXHIBIT	TION	205,387.			
3 a Sub-total	0	0				205,387.			
b Total from continuation		,				233,337.			
sheets to Part I	0	0				0.			
c Totals (add lines 3a	_	_				205 225			
and 3b)	0	0				205,387.			

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2011

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any								
recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000								
	plicated if additional	space is needed.		ı	1	· · · · · · · · · · · · · · · · · · ·		I
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			recognized as charities by the n 501(c)(3) equivalency letter					
3 Enter total number of								
							School	le E (Form 990) 2011

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.							
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Page 4

Part IV	Foreign Forms	

1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	X Yes	□ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	X Yes	□ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	X Yes	□ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)	X Yes	□ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X No

Schedule F (Form 990) 2011

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Department of the Treasury

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Open To Public Inspection

Internal Revenue Service ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Name of the organization						Employer ide	ntification number		
THE PHI	53-0204	620							
Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.									
1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. a									
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have c or con contrib	itrol of	(iv) Gross receipts from activity	to (c	Amount paid or retained by) fundraiser ted in col. (i)	(vi) Amount paid to (or retained by) organization		
TANGIBLE STRATEGIES - 6818	TELEMARKETING & MEMBERSHIP	Yes	No						
CUTTING BLVD., EL CERRITO, CA	APPEALS		Х	75,651.		17,750.	57,901.		
ORR ASSOCIATES - 2801 M									
STREET NW, WASHINGTON, DC	CAMPAIGN PLAN DEVELOPMENT		Х	0.		108,601.	-108,601.		
			. ▶	75,651.		126,351.	-50,700.		
3 List all states in which the organization or licensing.									
AL, AK, AZ, AR, CA, CO, CT,									
MT, NE, NV, NH, NJ, NM, NY,	NC, ND, OH, OK, OR, PA,	SC,	SD,	TN,TX,UT,V	Т,Т	/A,WA,WV	,WI,WY		

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2011

		le G (Form 990 or 990-EZ) 2011 THE PHI				-0204620 Page 2		
Pa	rt I	1						
_		of fundraising event contributions and gr	(a) Event #1	(b) Event #2	(c) Other events	ots greater than \$5,000.		
			(a) LVent #1	(b) Event #2	(c) Other events	(d) Total events		
			GALA		1	(add col. (a) through		
4)			(event type)	(event type)	(total number)	col. (c))		
anue								
Revenue	1	Gross receipts	503,538.			503,538.		
ш								
	2	Less: Charitable contributions	415,788.			415,788.		
	_	Cross income (line 1 minus line 2)	87,750.			87,750.		
	3	Gross income (line 1 minus line 2)	07,750.			01,130.		
	4	Cash prizes						
		•						
Se	5	Noncash prizes						
ens			2.750			0.750		
Exp	6	Rent/facility costs	2,750.			2,750.		
Direct Expenses	7	Food and beverages	106,878.			106,878.		
Ē	•	1 ood and beverages						
	8	Entertainment	11,461. 87,015.			11,461.		
	9	Other direct expenses	87,015.			87,015.		
	10	, ,				(208,104;		
Pa	11 rt	Net income summary. Combine line 3, colum Gaming. Complete if the organization	n (d), and line 10	000 Part IV line 10 or i	roported more than	-120,354.		
1 6		\$15,000 on Form 990-EZ, line 6a.	answered les tolonn	990, Fait IV, iiile 19, 011	reported more than			
		ψ13,000 0111 01111 330 L2, iiile da.		(b) Pull tabs/instant		(d) Total gaming (add		
nue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c)		
Revenue								
	1	Gross revenue						
ses	2	Cash prizes						
Expenses	3	Noncash prizes						
	Ü	Nondan prizos						
Direct	4	Rent/facility costs						
О								
	5	Other direct expenses	1		T 1			
	_	Makanta ay lah ay	Yes %	Yes %	Yes %			
	6	Volunteer labor	└── No	∟ No	└── No			
	7	Direct expense summary. Add lines 2 throug	>					
		, ,						
	8	Net gaming income summary. Combine line	1, column d, and line 7		>			
9		ter the state(s) in which the organization opera	_	-1-10		V N.		
		the organization licensed to operate gaming and No," explain:	ctivities in each of these s	states?		L Yes L No		
J	"	, эдрин.						
	_							
10a	We	ere any of the organization's gaming licenses r	evoked, suspended or te	rminated during the tax	year?	Yes No		
b	If "	Yes," explain:						

Schedule G (Form 990 or 990-EZ) 2011

Sch	edule G (Form 990 or 990-EZ) 2011 THE PHILLIPS COLLECTION 53	0204620	Page 3							
11	Does the organization operate gaming activities with nonmembers?	L Yes	└── No							
	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed									
	to administer charitable gaming?	Yes	☐ No							
13	Indicate the percentage of gaming activity operated in:	. 1								
	The organization's facility	13a	%							
	An outside facility									
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	. [102]								
17	Effect the flame and address of the person who prepares the organization's gaming/special events books and records.									
	Name									
	Address >									
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No							
b	If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount									
	of gaming revenue retained by the third party > \$									
c	If "Yes," enter name and address of the third party:									
·	Too, onto hand address of the time party.									
	Name									
	Address >									
16	Gaming manager information:									
	ame ▶									
	Gaming manager compensation ▶ \$									
	Description of services provided									
	Description of services provided									
	☐ Director/officer ☐ Employee ☐ Independent contractor									
17	Mandatory distributions:									
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to									
	retain the state gaming license?	Yes	└── No							
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the									
	organization's own exempt activities during the tax year ▶ \$									
Pa	TTIV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and	Part III,							
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	on (see instruc	ctions).							
<u>SC</u>	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISE	RS:								
	\ NAME OF FINIDDATCED, MANGIDIE CODAMECIEC									
<u>(I</u>) NAME OF FUNDRAISER: TANGIBLE STRATEGIES									
(I) ADDRESS OF FUNDRAISER: 6818 CUTTING BLVD., EL CERRITO, CA	94530								
<u>_</u>	, 1221222 01 101212122111 0010 00112110 22121, 22 021111210, 011	7 1 3 3 3								
<u>(I</u>) NAME OF FUNDRAISER: ORR ASSOCIATES									
(I) ADDRESS OF FUNDRAISER: 2801 M STREET NW, WASHINGTON, DC 20	0007								
<u>`</u>	,									

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public

Name of the organization

Department of the Treasury

Internal Revenue Service

THE PHILLIPS COLLECTION

Employer identification number 53-0204620

Part I **Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III. X Compensation committee Written employment contract
 ■ Output
 Description:
 □ Output
 Description:
 □ Output
 X Compensation survey or study X Independent compensation consultant X Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? X **b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? $\overline{\mathbf{x}}$ c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Х a The organization? X **b** Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Х 6a a The organization? X **b** Any related organization? If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III Х 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C)	(D)	(E)	(F)	
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	Total of columns (B)(i)-(D)	Compensation reported as deferred in prior Form 990	
	(i)	167,153.	0.	11,488.	0.	8,153.	186,794.	0.	
	(ii) (i)	0.	0.	0.	0.	0.	0.	0.	
2 DOROTHY KOSINSKI		309,852.	0.	17,545. 0.	0.	11,023.	338,420. 0.	0.	
	(i)	154,837.	0.	5,786.	0.	539.	161,162.	0.	
	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i) (ii)	142,702.	0.	8,860.	0.	1,058.	152,620. 0.	0.	
	(i)								
5	(ii)								
	(i)								
	(ii)								
	(i) (ii)								
	(i)								
8	(ii)								
	(i)								
	(ii)								
	(i) (ii)								
	(i)								
	(ii)								
	(i)								
	(ii) (i)								
	(') (ii)								
	(i)								
14	(ii)								
	(i)								
	(ii)								
	(i) (ii)								
וט	(II)								

SCHEDULE K (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

 OMB No. 1545-0047

2011
Open to Public
Inspection

Employer identification number Name of the organization 53-0204620 THE PHILLIPS COLLECTION SEE PART VI FOR COLUMN (F) CONTINUATIONS Part I **Bond Issues** (a) Defeased (h) On behalf (i) Pooled (a) Issuer name (b) Issuer EIN (c) CUSIP# (d) Date issued (f) Description of purpose (e) Issue price of issuer financing Yes Yes No No Yes No MUSEUM EXPANSION |53-6001131|254839E82| 07/17/03 Х Х A DISTRICT OF COLUMBIA 27,000,000. DC 30 YEAR TAX Х D Part II Proceeds В С D 14,535,000. 1 Amount of bonds retired 2 Amount of bonds legally defeased 27,000,000. 3 Total proceeds of issue 143,040. **4** Gross proceeds in reserve funds **5** Capitalized interest from proceeds 6 Proceeds in refunding escrows 7 Issuance costs from proceeds **8** Credit enhancement from proceeds Working capital expenditures from proceeds 27,000,000. Capital expenditures from proceeds Other spent proceeds 11 Other unspent proceeds 2006 Year of substantial completion Yes No Yes No Yes No Yes No X Were the bonds issued as part of a current refunding issue? Were the bonds issued as part of an advance refunding issue? X Has the final allocation of proceeds been made? X Does the organization maintain adequate books and records to support the final allocation of proceeds? Part III Private Business Use Was the organization a partner in a partnership, or a member of an LLC, В C D Α which owned property financed by tax-exempt bonds? Yes No Yes No Yes No Yes No X 2 Are there any lease arrangements that may result in private business use of X bond-financed property?

Par	t III Private Business Use (Continued)									
		A			E	3	C		l l	D
За	Are there any management or service contracts that may result in private	Yes	No		Yes	No	Yes	No	Yes	No
	business use of bond-financed property?		X							
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside									
	counsel to review any management or service contracts relating to the financed property?									
c	$\label{lem:continuous} Are there any research agreements that may result in private business use of bond-financed property?$		X							
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside									
	counsel to review any research agreements relating to the financed property?									
4	Enter the percentage of financed property used in a private business use by									
	entities other than a section 501(c)(3) organization or a state or local government		.00	%		%		%	<u> </u>	
5	Enter the percentage of financed property used in a private business use as a result of									
	unrelated trade or business activity carried on by your organization, another									
	section 501(c)(3) organization, or a state or local government		.00	%		%		%		%
6	Total of lines 4 and 5		.00	%		%		%		%
7	Has the organization adopted management practices and procedures to ensure the									
	post-issuance compliance of its tax-exempt bond liabilities?	X								
Par	t IV Arbitrage									
			Α		В		С		ļ ļ	D
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of	Yes	No		Yes	No	Yes	No	Yes	No
	Arbitrage Rebate, been filed with respect to the bond issue?		X							
2	Is the bond issue a variable rate issue?	X								
	Has the organization or the governmental issuer entered into a qualified									
	hedge with respect to the bond issue?		X							
b	Name of provider									
c	Term of hedge									
	Was the hedge superintergrated?									
е	Was the hedge terminated?									
4a	Were gross proceeds invested in a guaranteed investment contract (GIC)?		X							
b	Name of provider									
c	Term of GIC									
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?									
5	Were any gross proceeds invested beyond an available temporary period?		Х							
_6	Did the bond issue qualify for an exception to rebate?		X							
Par	t V Procedures To Undertake Corrective Action									
Che	ck the box if the organization established written procedures to ensure that violations of fed	leral tax requ	uirements	are t	timely identifi	ed and correc	cted through	the voluntary	closing agre	
prog	program if self-remediation is not available under applicable regulations Yes X No									
Par	t VI Supplemental Information. Complete this part to provide additional information for re	esponses to	question	s on S	Schedule K.					

Schedule K (Form 990) 2011 THE PHI	LLIPS COLLECTION	53-0204620
Part VI Supplemental Information. Complete this pa	art to provide additional information for resp	oonses to questions on Schedule K.
SCHEDULE K, PART I, BOND IS	SUES:	
(A) ISSUER NAME: DISTRICT O	F COLUMBIA	
(F) DESCRIPTION OF PURPOSE:		
MUSEUM EXPANSION - DC 30 YE	AR TAX EXEMPT BOND ISSU	ED IN 2003.

SCHEDULE M (Form 990)

Department of the Treasury

Internal Revenue Service

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

Open to Public

Name of the organization

Attach to Form 990.

THE PHILLIPS COLLECTION

Inspection Employer identification number

53-0204620

Pai	rt I Types of Property							
	·	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of de noncash contribu	etermin	•	s
1	Art - Works of art		Items continuated	r omi coo, i ait viii, iiio ig				
2	Art - Historical treasures							
3	Art - Fractional interests							
4	Books and publications							
5	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities - Publicly traded	X	10	70,236.	TRADE CONF	TRM	АТІ	ON
10	Securities - Closely held stock							
11	Securities - Partnership, LLC, or							
••	trust interests							
12	Securities - Miscellaneous							
13	Qualified conservation contribution -							
	Historic structures							
14	Qualified conservation contribution - Other							
15	Real estate - Residential							
16	Real estate - Commercial							
17	Real estate - Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other (WINE)	X	2	23,921.				
26	Other • ()							
27	Other • ()							
28	Other ()							
29	Number of Forms 8283 received by the organic		•				•	
	for which the organization completed Form 82	83, Part IV,	Donee Acknowled	gement 29			0	
							Yes	No
30a	During the year, did the organization receive by							
	at least three years from the date of the initial			•				37
	the entire holding period?					30a		X
	If "Yes," describe the arrangement in Part II.						37	
31	Does the organization have a gift acceptance				utions?	31	Х	<u> </u>
32a	Does the organization hire or use third parties		-	· ·				v
	contributions?					32a		X
	If "Yes," describe in Part II.	h () :		aka kan sa datah a da a da a da a da a				
33	If the organization did not report an amount in describe in Part II	column (c) 1	or a type of prope	rty for which column (a) is ch	ескеа,			

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2011)

Part II

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2011
Open to Public Inspection

Name of the organization

THE PHILLIPS COLLECTION

Employer identification number 53-0204620

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

TO PRESENTATION OF WORKS FROM THE PERMANENT COLLECTION AND SPECIAL

EXHIBITIONS, THE MUSEUM MAINTAINS ACTIVE EDUCATION, ACADEMIC, AND

PUBLIC PROGRAM SERIES AND NUMEROUS PARTNERSHIPS WITH OTHER D.C. ARTS

ORGANIZATIONS, EMBASSIES, AND EDUCATIONAL INSTITUTIONS. THE PHILLIPS

TAKES PRIDE IN ITS HERITAGE AS AN INTIMATE MUSEUM COMBINED WITH AN

EXPERIMENT STATION.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: PHILLIPS COLLECTION PLAYED A LEADERSHIP ROLE IN THE FIRST U.S. DEPT OF EDUCATION EXHIBITION FEATURING ART MUSEUM-BASED STUDENT WORK. THE EXHIBITION FEATURED WORK FROM 15 U.S. ART MUSEUMS. THE MUSEUM REACHED OVER 3700 K-12 STUDENTS DIRECTLY THROUGH ONSITE TOURS AND OVER 1200 EDUCATORS THROUGH INSTITUTES, TRAINING SESSIONS, WORKSHOPS, TEACHING EDUCATION DEPARTMENT STAFF PROVIDED FIVE PRESENTATIONS AT KITS, ETC. THE NAEA AND AAM CONFERENCES IN FY12, AND DEMAND FOR THE MUSEUM'S JACOB "LUNCHEON OF THE BOATING PARTY" TEACHER KITS NECESSITATED LAWRENCE AND REPRINTS IN FY12. HIGHLIGHTS OF ADULT PUBLIC PROGRAMMING IN FY12 INCLUDED A "FLASH DANCE" IN DUPONT CIRCLE IN PARTNERSHIP WITH THE WASHINGTON BALLET AND URBAN ARTISTRY, A PERFORMANCE BY WASHINGTON SCHOOL OF BALLET TRAINEES AT A PHILLIPS AFTER 5 THURSDAY, A SERIES OF INTERNATIONAL LANGUAGE LESSONS OFFERED IN COLLABORATION WITH THE INTERNATIONAL CLUB, A POETRY READING BY PULITZER PRIZE WINNER YUSEF KOMUNYAKA CO-SPONSORED BY THE FOLGER SHAKESPEARE LIBRARY, INTERACTIVE PRINT-MAKING WITH A LOCAL MASTER PRINTER, AND THE SECOND ANNUAL FOOD TRUCK FIESTA NIGHT FEATURED AT ANOTHER PHILLIPS AFTER 5 THURSDAY.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2011)

AVERAGE ATTENDANCE FOR THOSE POPULAR EVENINGS WAS 762 IN FY12, UP 12% FROM FY11.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

HOW THE DEVELOPMENT OF THE KODAK CAMERA INFLUENCED THESE WELL-KNOWN

ARTISTS. "JASPER JOHNS: VARIATIONS ON A THEME" FEATURED NEARLY 100 OF

HIS ICONIC PRINTS AND WORKS ON PAPER CREATED BETWEEN 1960 AND 2011.

THE MUSEUM'S CONTEMPORARY SERIES, INTERSECTIONS, INCLUDED A BEAUTIFUL

CAFE INSTALLATION BY SANDRA CINTO "ONE DAY AFTER THE RAIN", ALYSON

SHOTZ'S "ECLIPTIC", AND ALLAN DESOUZA'S "WORLD SERIES". OTHER

IMPORTANT INSTALLATIONS OF FEATURED ARTISTS INCLUDED JOSEPH MARIONI AND

ANTHONY GORMLEY. A GUIDE BY CELL AUDIO TOUR AND EXTENSIVE PROGRAMMING

ACCOMPANIED EACH EXHIBITION. INTRODUCTORY VIDEOS ARE FEATURED ON THE

MUSEUM'S WEBSITE AS WELL AS ON YOUTUBE AND VIMEO. SCHOLARLY CATALOGUES

WRITTEN AND DEVELOPED BY THE MUSEUM'S CURATORS WITH THEIR COLLEAGUES

WERE PUBLISHED BY YALE UNIVERSITY PRESS TO ACCOMPANY THE DEGAS AND

SNAPSHOT EXHIBITIONS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

PHILLIPS COLLECTION", WHICH WAS FEATURED AT THE NATIONAL ARTS CENTER IN

TOKYO AND AT THE FRIST CENTER IN NASHVILLE. THE MUSEUM CONTINUED ITS

ACADEMIC COLLABORATION WITH GEORGE WASHINGTON UNIVERSITY AND

PARTICIPATED IN A NUMBER OF PROGRAMS WITH THE UNIVERSITY OF VIRGINIA.

PROMINENTLY FEATURED ARTISTS IN OUR "CONVERSATIONS" LECTURE AND

DISCUSSION SERIES INCLUDED WOLFGANG LAIB, THE OTTOLITH GROUP, ANTHONY

MCCALL, JANINE ANTONI, AND WILLIAM POPE L.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

PUBLIC ACTIVITIES AND OUTREACH INCLUDING SPECIAL EVENTS, MEDIA AND MARKETING ACTIVITIES, VISITOR AMENITIES, AND COMMUNITY RELATIONS. THE MUSEUM'S RENOWNED SUNDAY CONCERT SERIES FEATURED A NUMBER OF PROMINENT PERFORMERS INCLUDING PHILIP GLASS, HAERAN HONG (WINNER OF THE 2011 QUEEN ELIZABETH COMPETITION), KATE LIU (WINNER OF THE 2010 NY INTL PIANO COMPETITION), KO-EUN LEE (WINNER OF THE 2010 WIDEMAN PIANO COMPETITION), WELL-KNOWN SCOTTISH BASSOONIST KAREN GEOGHEGAN WITH PIANIST TIMOTHY END, AND RUSSIAN PIANIST KONSTANTIN SOUKHOVETSKI. THE SUNDAY CONCERTS SERIES FREQUENTLY COLLABORATES WITH A SIMILAR ENDEAVOR AT THE NATIONAL GALLERY OF ART AND SHARES THE MUSEUM'S OWN PHILLIPS CAMERATA AND OTHER PERFORMERS WHEN POSSIBLE. THE MUSEUM COLLABORATES EXTENSIVELY WITH DC TOURISM ORGANIZATIONS AND FESTIVALS AS WELL AS WITH OUR ARTS COLEAGUES (E.G. THE WASHINGTON BALLET, THE KENNEDY CENTER) AND SMALLER ORGANIZATIONS (E.G. THE INTERNATIONAL CLUB, CAPITAL BIKESHARE, AND FRESH FARMS MARKET).

EXPENSES \$ 2,239,078. INCLUDING GRANTS OF \$ 0. REVENUE \$ 2,375,065.

FORM 990, PART VI, SECTION B, LINE 11: THE AUDITED FINANCIALS ARE PREPARED BY MANAGEMENT AND AUDITED BY THE MUSEUM'S ACCOUNTANTS. THE FORM 990 IS PREPARED BY MANAGEMENT AND REVIEWED BY THE MUSEUM'S ACCOUNTANTS. THE AUDIT COMMITTEE OF THE BOARD IS CHARGED WITH REVIEWING THE AUDITED FINANCIALS AND THE ANNUAL 990 FILING. THESE DOCUMENTS ARE REVIEWED IN SPECIAL MEETINGS OF THE COMMITTEE ATTENDED BY MUSEUM STAFF AND (IN THE INSTANCE OF THE AUDITED FINANCIALS) THE EXTERNAL AUDITORS.

FORM 990, PART VI, SECTION B, LINE 12C: KEY EMPLOYEES ARE REQUIRED TO

COMPLY WITH THE CONFLICTS OF INTEREST POLICY DETAILED IN THE STAFF HANDBOOK

AND TO SIGN ACKNOWLEDGING THAT THEY HAVE DONE SO. LETTERS REITERATING THE

132212
101-23-12
Schedule O (Form 990 or 990-EZ) (2011)

POLICY FOR BOARD MEMBERS ARE SENT ANNUALLY TO EACH BOARD MEMBER AS PART OF
THE ANNUAL AUDIT PROCESS. EACH BOARD MEMBER IS REQUIRED TO SEND A WRITTEN
RESPONSE INDICATING THEIR COMPLIANCE. IF A CONFLICT WERE TO ARISE, IT WOULD
BE RESOLVED BY DISCUSSION WITH THE BOARD CHAIR AND VICE CHAIRS, LEGAL
COUNSEL, AND THE BOARD MEMBER AS TO THE APPROPRIATE RESOLUTION.

FORM 990, PART VI, SECTION B, LINE 15A: THE DIRECTOR OF THE MUSEUM WAS HIRED WITH THE ASSISTANCE OF A SEARCH FIRM WITH MAJOR NOT-FOR-PROFIT CLIENTS. ITS SALARY RECOMMENDATION WAS BASED UPON COMPARABLES FROM THAT FIRM'S EXPERIENCE AS WELL AS ON NATIONAL STATISTICAL SURVEYS. GOING FORWARD, THE DIRECTOR'S SALARY IS DETERMINED BY THE BOARD'S CHAIR AND VICE CHAIRS BASED UPON PERFORMANCE RESULTS AND COMPARABLES WITH OTHER MUSEUMS. ALL OTHER EMPLOYEES ARE HIRED IN SALARY RANGES UTILIZING LOCAL AND/OR NATIONAL STATISTICAL SURVEYS. INCREASES IN COMPENSATION (IF ANY) ARE DETERMINED BY THE DIRECTOR BASED UPON PERFORMANCE RESULTS AND IN COMPARISON WITH OTHER INSTITUTIONS BASED UPON STATISTICAL SURVEYS. FOR PROFESSIONAL STAFF, THE MOST COMMON SURVEY USED IS THE AMERICAN ASSOCIATION OF MUSEUM DIRECTORS ANNUAL SALARY SURVEY. THE LAST SALARY REVIEW TOOK PLACE IN SEPTEMBER 2012.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:

AL,AK,AZ,AR,CA,CO,CT,DC,FL,IL,KS,KY,ME,MA,MI,MN,MS,MO,NH,NJ,NM,NY,NC,ND,OH

OK,OR,PA,RI,SC,UT,VA,WA,WV,WI,MD

FORM 990, PART VI, SECTION C, LINE 18: THE ORGANIZATION'S MOST RECENT 990
IS POSTED ON THE MUSEUM'S WEBSITE AND IS AVAILABLE UPON REQUEST.

FORM 990, PART VI, SECTION C, LINE 19: THE GOVERNING DOCUMENTS, AUDITED

Schedule O (Form 990 or 990-EZ) (2011)

Name of the organization THE PHILLIPS COLLECTION	Employer identification number 53-0204620
FINANCIAL STATEMENTS, AND CONFLICT OF INTEREST POLICY ARE	AVAILABLE BY
REQUEST. THE AUDITED FINANCIAL STATEMENTS ARE ALSO AVAILA	BLE IN SUMMARY
FORM WITHIN THE MUSEUM'S MEMBER MAGAZINE EACH YEAR. THE	MOST RECENT
AUDITED FINANCIAL STATEMENTS AND 990 ARE POSTED ON THE MU	SEUM'S WEBSITE.
FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:	
NET UNREALIZED LOSSES ON INVESTMENTS:	-687,946.